

# HOW DO YOUR CASH CONVERSATIONS FLOW THESE DAYS?



More cash flow would be helpful for the business right now, considering current conditions.

We typically purchase fleet vehicles and equipment, but we're open to shifting our strategy.

How can we tap the equity we have in these assets?

## SOUND FAMILIAR?

If so, it's time to consider a sale leaseback.

### WHAT'S A SALE LEASEBACK?

A sale and leaseback is a simple way to convert your assets into cash. You sell owned vehicles to a funding partner, and then lease them back on terms that work best for your business.

### WHERE'S THE VALUE?

Changing your financial strategies can actually help build stability during economic disruption. A sale leaseback of your owned fleet assets can drive organizational value:

#### IMPROVED CASH FLOW

Unlock equity to reinvest in your business, serve your customers, and stay competitive

#### ENHANCED FLEXIBILITY

Manage liabilities so you can respond to external forces while focusing on clients

### HOW DOES IT WORK?

The process is simple:

- 1** ARI evaluates your vehicles to assess equity position and value.
- 2** You review our fair purchase offer for your assets.
- 3** If you accept, we purchase the vehicles and lease them back to your company.

Your drivers stay in their vehicles, keeping your business moving forward.

### READY TO LEARN MORE?

Visit [www.arifleet.com](http://www.arifleet.com) to download our free sale leaseback eBook and connect with a fleet specialist today.

